

Biosan, Ltd

Laboratory equipment



Vasilij Bankovskis,
Biosan Ltd President

„We never tackle any tasks that cannot be accomplished. Our ideas are generated by the market. We listen to it and compare what we heard with our concepts about trends. If there is a match, then we assess the potential project and our ability to be the first ones to introduce it on the market.”

Website: www.biosan.lv

Turnover (2010): LVL 3.3 million

Number of employees (2010): 89

Export countries: Austria, Belgium, France, Germany, UK, Sweden, Norway, China, Japan, Singapore, Australia, Argentina, Brazil, Russia, African countries

The company Biosan has been producing modern equipment for biotechnological and biomedical laboratories for more than 18 years. The company's technically and functionally innovative equipment and instruments are designed to prepare samples for further analysis in genomics, proteomics and cellomics.

„Initially, the project is drafted and confirmed. It includes development, testing, marketing, certification, probation and production plans. Then the company selects specialists for the project's implementation and the funding is channeled.”

Biosan has a permanent team of constructors, which operates as a development department. The specialist leads a team of project coordinator, mechanical engineer, designer, electronics engineer and IT experts.

„There are many good and venturesome people and companies in Latvia. Everybody is looking for their own niche. Latvia has everything – from space and helicopter technology diagnostics to medicine, biotechnology, engineering projects, original furniture, toys, fiberglass, and canned sprats.”

Each year, Biosan participates with its production at various specialized international exhibitions and missions. The company also meets with its distributors, carries out market research, and advertises its production. Biosan admits that it is difficult to find decent specialists in Latvia – most of them are already employed.

